

## Accelerating growth and value creation

Acquisition of Neptune Energy's Norwegian oil and gas assets and operations | 23 June 2023



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## Today's presenters



**Torger Rød** CEO



**Stefano Pujatti** CFO



Ida Marie Fjellheim Head of Investor Relations

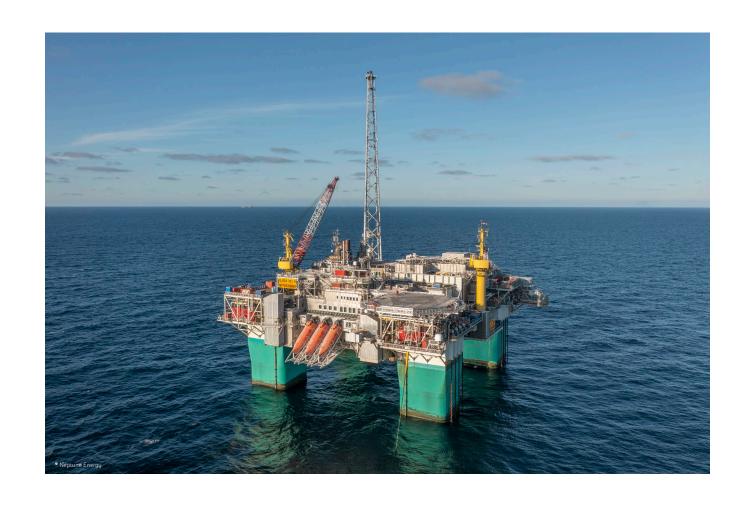


## Vår Energi to acquire Neptune Energy Norge AS<sup>1</sup>

Growth and value creation

Path to ESG leadership

Strong cash flow, attractive distributions





## Transaction summary

### Transaction structure

- Vår Energi ASA ("Vår Energi") to acquire 100% of the shares of Neptune Energy Norge AS ("Neptune Norway")
- Eni S.p.A ("Eni") to acquire remaining assets of Neptune group, outside of Germany and Norway in a separate transaction
- Sellers are China Investment Corporation (CIC), funds advised by Carlyle Group and CVC Capital Partners
- Completion of both transactions is inter-conditional

#### Consideration

- Cash consideration based on an agreed enterprise value of USD 2.275 billion
- Locked box date 1 January 2023
- Customary consideration adjustments for cash, debt and working capital as at 31 December 2022

#### **Financing**

- Financed through available liquidity including credit facilities
- The over-the-cycle leverage ratio target of NIBD/EBITDAX below 1.3x is maintained
- Maintaining dividend policy of distributing 20–30% of cash flow from operations after tax, with approximately 30% expected for 2023

#### Synergies

• USD ~300 million over time from a robust development and exploration portfolio, improved asset utilisation and commercial optimisation of the gas sales strategy

#### Timeline

- Subject to customary regulatory approvals, including from competition authorities and the Norwegian Ministry of Petroleum and Energy
- Inter-conditional with the Eni transaction
- Expected completion in Q1 2024





## Executing on M&A strategy and continuing +50 years of value creation on the NCS



## E&P on the NCS

Point Resources' acquisition of ExxonMobil's operated assets

Vår Energi created in 2018 via merger between Point Resources and Eni Norge

Creating a leading pure-play

Acquisition of ExxonMobil's non-operated assets

#### Realising our potential

Strengthened management and organisation

Updated growth and value creation strategy

IPO and listing

2021-2023

Debt refinancing and IG rating

Implementing improvement program

Material cost efficiencies

License transactions in existing hubs

## Accelerating growth and value creation

Robust portfolio

Strong gas position

High-value growth

Exploration excellence

Partner of choice

ESG leadership

High-performing organisation



NEPTUNE

2023-2025 and beyond...

E

Strong heritage

ExxonMobil

Point Resources1

1963-2016

Eni

2017-2020





## Neptune Norway's assets and operations - a perfect fit





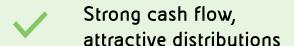
Realising our potential

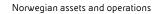
A leading E&P independent on the attractive NCS

- 12 producing assets, of which 3 operated, located in Vår Energi's strategic hub areas
- 7 operated by Equinor, Vår Energi's largest NCS partner
- 2P reserves of 265 mmboe<sup>1</sup> (end-2022)
- Daily production of 67 kboepd in Q1 2023, of which 62% gas
- Attractive commodity mix and strategic ownership in Snøhvit LNG
   amplifying the position in the Barents Sea
- Highly cash generative portfolio with low-cost, limited near-term capex and low emissions
- Team of ~300 highly dedicated oil and gas professionals





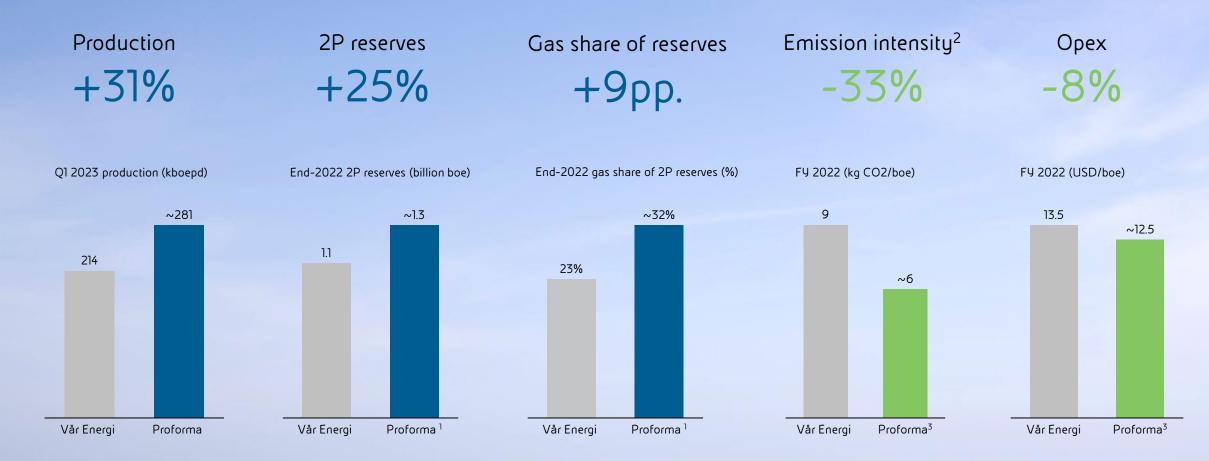






## Adding scale, diversification and longevity

Proforma estimated figures of the combined company



<sup>1.</sup> Source: Vår Energi ASR 2022 and Neptune group ASR 2022

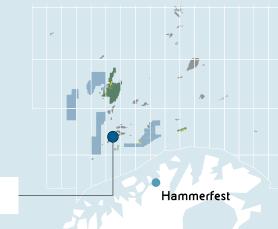
<sup>2.</sup> Operational control

<sup>3.</sup> Source: Vår Energi reported numbers and Neptune group

## Complementary asset portfolio...

Asset	Operator	Interest	2P reserves YE 2022 <sup>1,2</sup>	Production Q1 2023 <sup>1,3</sup>
Snøhvit (incl. Melkøya LNG)	Equinor	12%	135.5 mmboe	16.3 kboepd
Njord	Equinor	22.5%	37.5 mmboe	0.8 kboepd
Bauge	Equinor	12.5%	6.6 mmboe	Production started Q2 2023
Fenja 	NEPTUNE ENERGY	30%	19.6 mmboe	Production started Q2 2023
Gjøa	NEPTUNE ENERGY	30%	12.5 mmboe	18.6 kboepd
Duva	NEPTUNE ENERGY	30%	15.3 mmboe	9.8 kboepd
Vega	Wintershall DEA	3.3%	2.5 mmboe	1.1 kboepd
Fram	Equinor	15%	12.5 mmboe	7.0 kboepd
Gudrun	Equinor	25%	20.5 mmboe	13.2 kboepd
Other assets <sup>4</sup>			2.1 mmboe	0.2 kboepd
Total			264.6 mmboe	67.0 kboepd
Ownership in 53 licenses				

Neptune Norway's high-quality NCS assets located near existing hub areas



#### Snøhvit

Includes Melkøya LNG plant

#### Njord Area

Gjøa Area

Gudrun

and Duva tie-backs

Includes Njord hub, with the Bauge, Fenja and Hyme tie-backs



Stavanger

#### Fram

Includes Fram, Fram H-Nord, Byrding and the recent Blasto discovery

Includes Gjøa hub with the Vega

Shared export infrastructure with Vår Energi's Sleipner A field



Partner-operated

<sup>1.</sup> Net to Neptune Norway

<sup>2.</sup> Source: Neptune group ASR 2022

<sup>3.</sup> Source: Neptune group

## ...fully aligned with existing hub strategy



#### Hub synergies

Strengthening positions in existing core areas and high-grading the portfolio



#### Increasing operatorships

To realise strategy and potential across areas



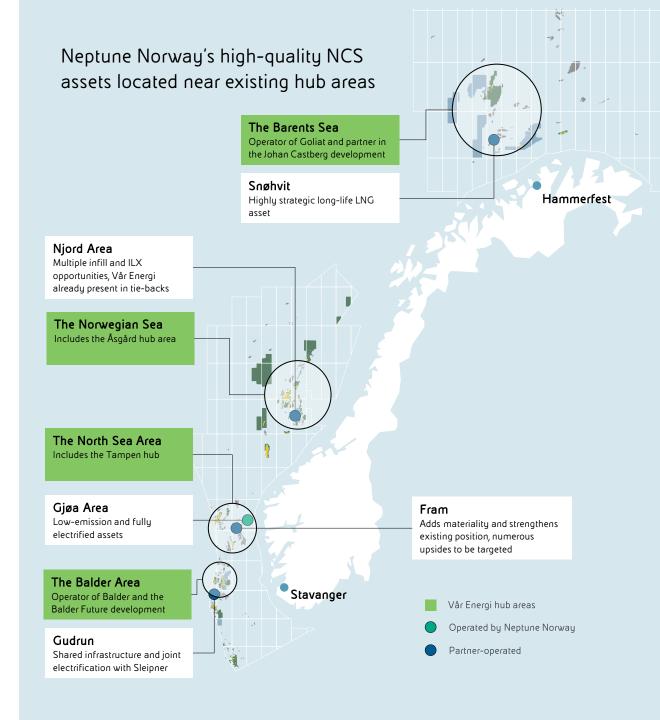
#### Asset optimisation

Continuous infill and infrastructure-led drilling (ILX)



#### Partner of choice

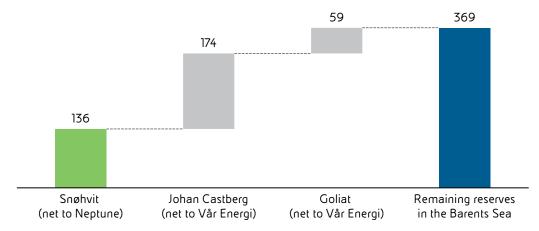
Equinor operating >50% of Neptune Norway's portfolio, further strengthening existing partnership



# Strengthened position and increased longevity in the Barents Sea

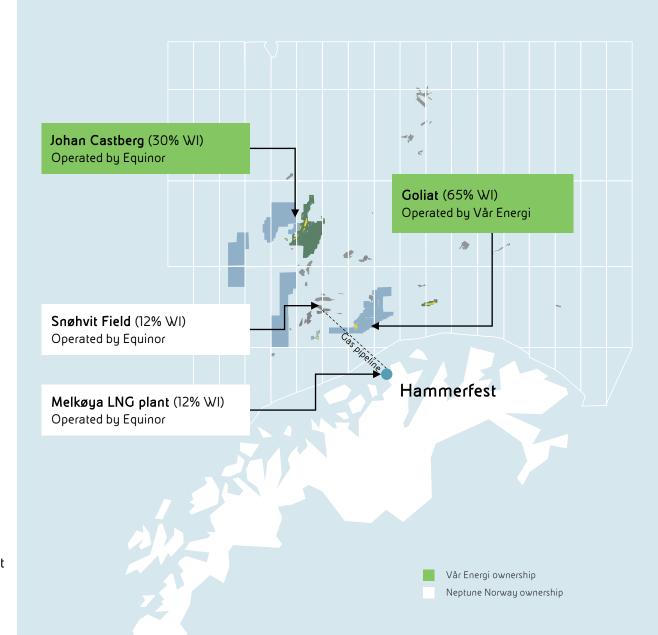
#### The Snøhvit field holds significant reserves ...

Barents Sea 2P reserves as of year-end 2022<sup>1</sup> (mmboe)



#### ... and is a strategic long-term asset

- Access to and ownership in Melkøya LNG plant, the only Barents Sea gas export point
- Production from the Snøhvit field expected to continue towards 2050
- Complementary to potential additional gas export solution





#### Fostering a high-performing organisation



Complementary skills across all E&P disciplines
Increasing organisational flexibility, competences and capacity



Neptune Energy Norge to be fully integrated From ~1000 to ~1300 employees on- and offshore; the overall organisation structure of Vår Energi will remain



#### Shared values

Focus on health, safety and ESG; embracing diversity



## Strong ESG performance...

	vår energi	NEPTUNE ENERGY	Industry average
TRIF <sup>1</sup> Fy 2022	3.2	1.92	3.0 <sup>3</sup>
Emission intensity FY 2022, operational control (kg CO <sub>2</sub> per boe)	9.0	2.4 <sup>4</sup>	18.0⁵
ESG score <sup>6</sup> June 2023 (0-100)	25.0	21.4 <sup>2</sup>	44.5
ESG ranking <sup>7</sup>	Тор 5%	Top 3% <sup>2</sup>	-

<sup>1.</sup> Total recordable injury frequency rate per million hours worked

## ... supporting Vår Energi's path to ESG leadership

#### Shared ambition of being the safest operator

Strong HSSE statistics on operated assets

## On track for 50% emission reduction from operated assets by 2030<sup>8</sup>

- Low emission production with Gjøa platform already electrified and ongoing power from shore projects on Fram (Troll) and Gudrun (Sleipner)
- PDOs submitted for electrification of Snøhvit/Melkøya LNG plant and the Njord area
- Participation in multiple carbon storage projects

#### Strong ESG credentials

- Industry-leading ratings by Sustainalytics
- Ranked among the top oil and gas companies globally

<sup>2.</sup> For Neptune group

Offshore Europe from IOGP Safety Performance indicators 2022, appendix B

Offshore Europe from IOGP Safety Performance Indicators 2022, ap
 For Neptune Norway

<sup>5.</sup> Provided by Rystad Energy

<sup>6.</sup> Rated by Sustainalytics

<sup>7.</sup> Of 293 oil and gas companies rated by Sustainalytics

<sup>8.</sup> Baseline 2005

## Consistent with Vår Energi's shareholder value creation framework

#### Efficient and highly cash-generative assets...

#### Resilient low-cost portfolio

with production cost of USD ~9 per boe<sup>1</sup>

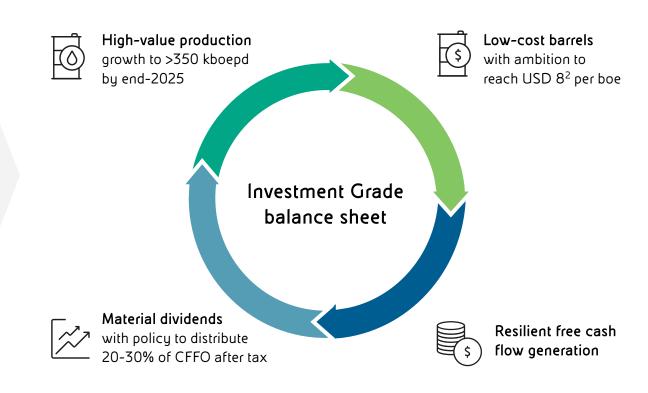
#### Limited near-term growth capex

as Njord, Fenja and Bauge developments started production in 1H 2023

#### Attractive early-phase projects and exploration

including Dugong, Blasto and Echino South and numerous exploration prospects around existing hubs

#### ...strengthening future dividend capacity





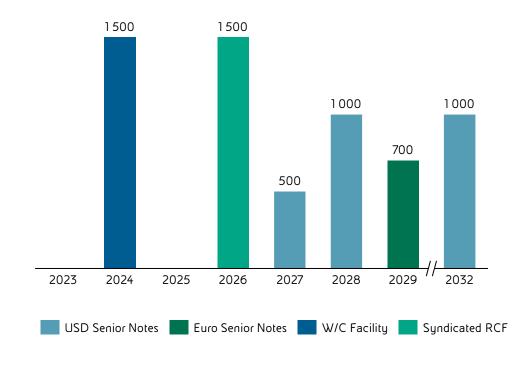
## Strong liquidity position and flexibility to fully finance the acquisition

NIBD - NIBD/EBITDAX

#### Leverage ratio well below target<sup>2</sup> Ample liquidity headroom **USD** million **USD** billion NIBD/EBITDAX target over-Below 1.3x 4 045 3 769 0.4x 0.3x0.3x3 000 3 600 2.7 2.4 769 445 Q4 2022 Q1 2023 Q1 2023 PF post Q4 2022 Q1 2023 transaction<sup>2</sup>

#### Solid debt financing structure

Maturity profile (USD million)





Cash and cash equvivalents RCF<sup>1</sup>

## Attractive dividend policy maintained

#### Dividends

USD million



Dividend policy of 20-30% of cashflow from operations after tax over the cycle

Robust returns with flexibility over the cycle

Transaction expected to strengthen future dividend capacity

Dividend guidance

Q2 2023

270

**USD** million

Planned dividend for

2023

~30%

of CFFO after tax





## Accelerating growth and value creation

Immediate access to high-value barrels and maintaining a material gas position

Strengthening positions in core areas with additional operatorships

Two high-performing organisations joining forces

#### Path to ESG leadership

Attractive portfolio with low emissions

Ongoing electrification projects ensure longevity and competitiveness

Strong HSSE performance on operated assets

## Strong cash flow, attractive distributions

Highly cash-generative portfolio supportive of future dividend distributions

Limited near-term capex and decommissioning costs

Strong balance sheet





## Appendix



## Neptune Norway allows Vår Energi to add highly complementary assets

#### Key assets



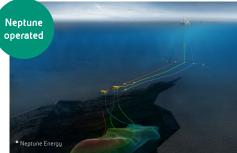
Snøhvit
Working Interest: 12.0%

The first offshore development in the Barents Sea, supplying gas to Melkøya, the world's northernmost LNG liquefaction plant. Includes 12% interest in the Melkøya LNG plant



Njord Area
Working Interest: 22.5%

A key production area in the Norwegian Sea and a hub for Bauge, Hyme and Fenja tieb-backs



Fenja (Njord Area)
Working Interest: 30.0%

Tie-back to Njord-A through the world's longest electrically trace-heated pipe-in-pipe subsea development



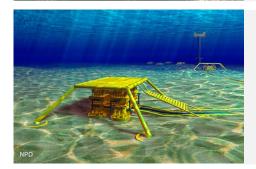
Gudrun
Working Interest: 25.0%

A HPHT oil and gas field in the North Sea developed by a steel platform resting on the seabed



Gjøa
Working Interest: 30.0%

An oil and gas field in the northern part of the North Sea powered by hydroelectric energy generated sustainably onshore, with several upsides to be targeted



Fram Area
Working Interest: 15.0%

Area consists of the Fram fields, Byrding and H-Nord. In addition, the Fram licences consists of the Echino Sør and Blasto discoveries with more prospects being evaluated



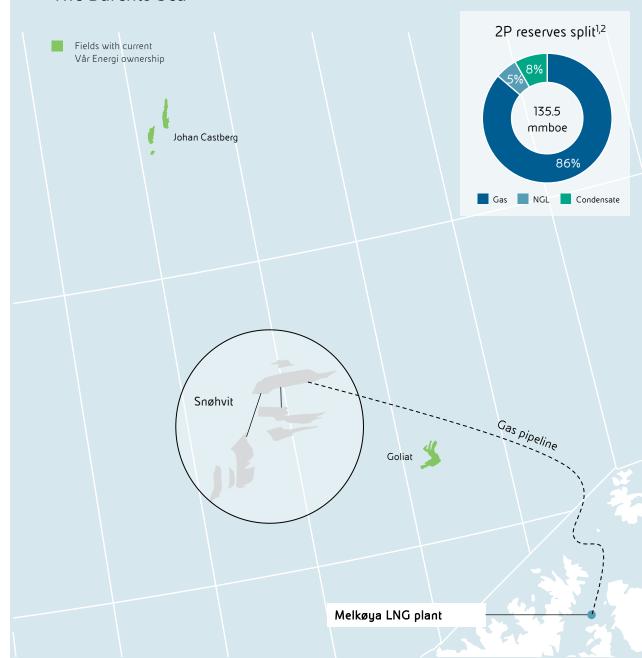
### Snøhvit

- Snøhvit was the first offshore development in the Barents Sea and it is one of the key producers in Neptune's Norwegian portfolio, with production expected to continue towards 2050
- The field is connected via a 143 km pipeline for liquefaction at the Hammerfest LNG facility, a purpose-built plant on Melkøya Island
- In December 2022, the Snøhvit partnership sanctioned the Snøhvit Future Project which includes onshore compression and electrification of the Melkøya LNG plant. The project is expected to be completed in 2028

#### Asset overview

Licenses	PL064, PL077, PL078, PL097, PL099, PL100, PL110
2P reserves <sup>1,2</sup>	135.5 mmboe
Q1 2023 production <sup>1,3</sup>	16.3 kboepd
Discovery year	1984
Production start	2007
Partners and operator	<u>Equinor (</u> 36.8%), Petoro (30%), TotalEnergies (18.4%), Neptune (12%), Winterhsall Dea (2.8%)

#### The Barents Sea



<sup>1.</sup> Net to Neptune Norway

<sup>2.</sup> Source: Neptune group ASR 2022

<sup>3.</sup> Source: Neptune group

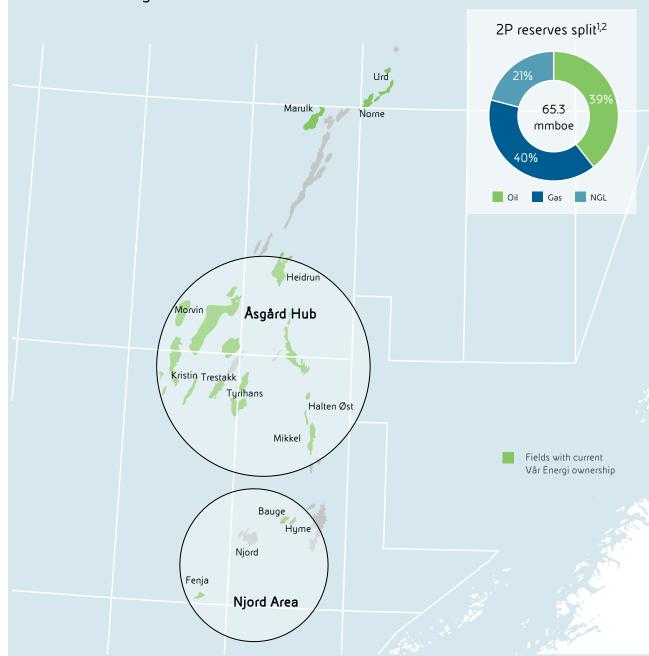
## Njord Area

- A key production area in the Norwegian Sea and a hub for Bauge, Hyme and Fenja, in which Vår Energi has an existing working interest, tying into the Njord A platform
- A re-development programme was carried out including extensive improvements to the semi-submersible Njord A platform and the Njord Bravo storage vessel. The project is completed and production has re-started in Q4 2022. Additionally, ten new wells will be drilled from 2023 to 2026
- The upgrades to the Njord A platform have extended lifetime of the fields and facilitates production from Hyme, Bauge and Fenja

#### Asset overview

Fields	Njord, Bauge, Hyme, Fenja
Licenses	PL107, PL107C, PL132, PL348, PL348B, PL586
2P reserves <sup>1,2</sup>	65.3 mmboe
Q1 2023 production <sup>1,3,4</sup>	0.8 kboepd (production ramp-up in Q1 and Q2 2023)
Discovery year	1986
Production start	1997
Partners and operator	Njord: Wintershall Dea (50%), <u>Equinor</u> (27.5%), Neptune (22.5%)  Bauge and Hyme: <u>Equinor</u> (42.5%), Wintershall Dea (27.5%),  Vår Energi (17.5%), Neptune (12.5%)  Fenja: Vår Energi (45%), <u>Neptune</u> (30%), Sval Energi (17.5%), DNO (7.5%)

#### The Norwegian Sea



<sup>1.</sup> Net to Neptune Norway

<sup>2.</sup> Source: Neptune group ASR 2022

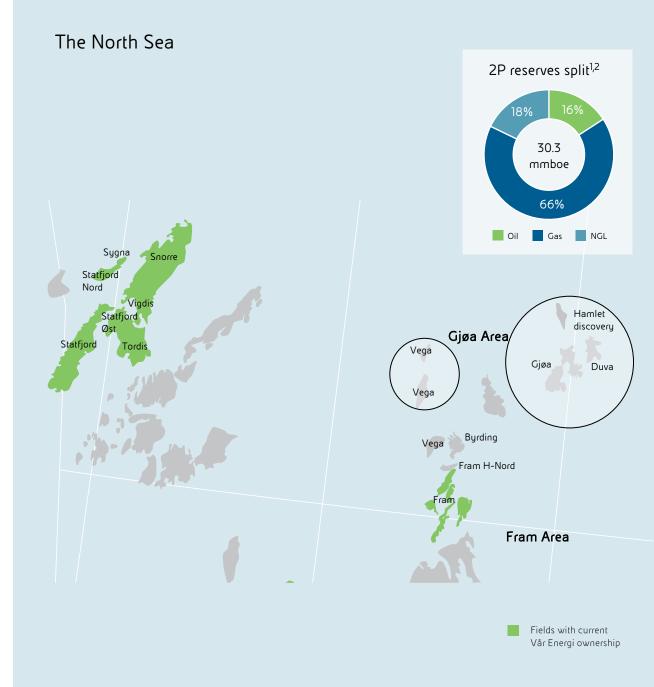
<sup>3.</sup> Source: Neptune group

## Gjøa Area

- Gjøa is the first floating production platform to be powered sustainably by onshore facilities. A 100 km submarine cable delivers hydropower generated electricity from Mongstad. Electricity from the mainland saves 200,000 tonnes in CO2 emissions annually
- The Gjøa P1 and Duva fields were brought onstream in 2021 as subsea tie-backs
- In 2022, new discoveries were made at Ofelia and Hamlet. Further drilling is planned in 2023

#### Asset overview

Fields	Gjøa, Duva, Vega, Hamlet
Licenses	PL090C, PL153, PL636, PL636C
2P reserves <sup>1,2</sup>	30.3 mmboe
Q1 2023 production <sup>1,3</sup>	29.5 kboepd
Discovery year	1989
Production start	2010
Partners and operator	Gjøa: Neptune (30%), Petoro (30%), Wintershall Dea (28%), Okea (12%)  Duva: Neptune (30%), INPEX Idemitsu (30%), PGNiG Upstream (30%),  Sval Energi (10%)  Vega: Wintershall Dea (56.7%), Petoro (31.2%), Sval Energi (5.5%),  Neptune (3.3%), INPEX Idemitsu (3.3%)



<sup>1.</sup> Net to Neptune Norway

<sup>2.</sup> Source: Neptune group ASR 2022

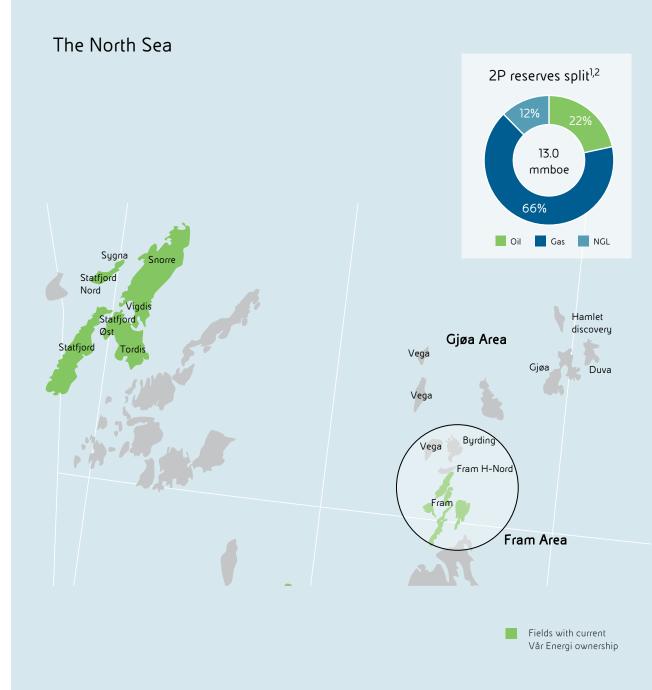
<sup>3.</sup> Source: Neptune group

### Fram Area

- Area consists of the Fram, Byrding and Fram H-Nord fields. In addition, the Fram licences consists of the Echino Sør and Blasto discoveries with more prospects being evaluated as part of the Fram Future Area Development plan
- Vår Energi has an existing working interest of 25% in the Fram field, and adds complementary position in Byrding and Fram H-Nord, further strengthening its area presence
- Fram is developed by two four-slot subsea templates at a water depth of 350 metres and connected to the Troll-C platform via production flowlines
- The Fram infrastructure also delivers production from the Byrding field and Fram H-Nord

#### Asset overview

Fields	Fram, Fram H-North, Byrding
Licenses	PL090, PL090B, PL090C, PL090E, PL090G
2P reserves <sup>1,2</sup>	13.0 mmboe
Q1 2023 production <sup>1,3</sup>	7.0 kboepd
Discovery year	1990
Production start	2003
Partners and operator	Byrding: Equinor (70%), Neptune (15%), INPEX Idemitsu (15%) Fram: Equinor (45%), Vår Energi (25%), Neptune (15%), INPEX Idemitsu (15%) Fram H-Nord: Equinor (49.2%), INPEX Idemitsu (28.8%), Petoro (11.2%), Neptune (10.8%)



<sup>1.</sup> Net to Neptune Norway

<sup>2.</sup> Source: Neptune group ASR 2022

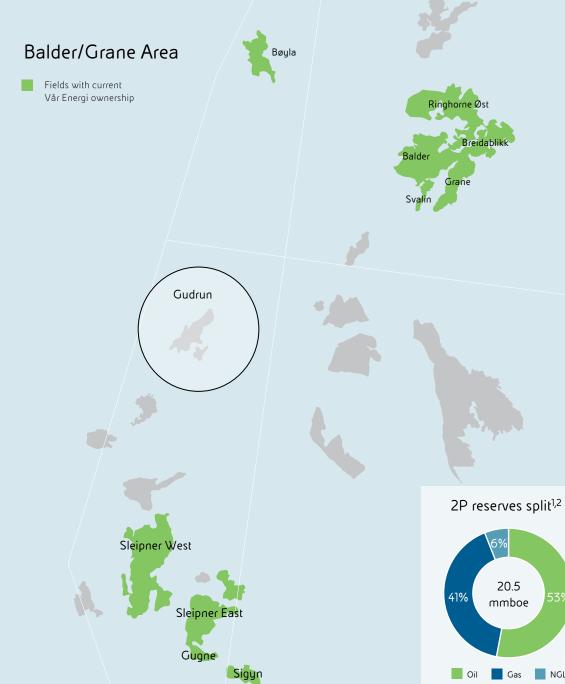
<sup>3.</sup> Source: Neptune group

### Gudrun

- A high-pressure high-temperature oil and gas field in the North Sea developed by a steel platform resting on the seabed
- To be partially powered from shore via Sleipner starting in late 2023, as part of the Utsira High area electrification project
- Oil and gas is exported via Sleipner A infrastructure, where Vår Energi is currently present
- In September 2022, the first IOR drilling campaign was successfully completed after drilling four producing wells, two water producers, two water injectors, plus one re-completion job. Water injection started up in August 2022

#### Asset overview

Licenses	PL025
2P reserves <sup>1,2</sup>	20.5 mmboe
Q1 2023 production <sup>1,3</sup>	13.2 kboepd
Discovery year	1975
Production start	2014
Partners and operator	<u>Equinor</u> (36%), Neptune (25%), OMV (24%), Repsol (15%)



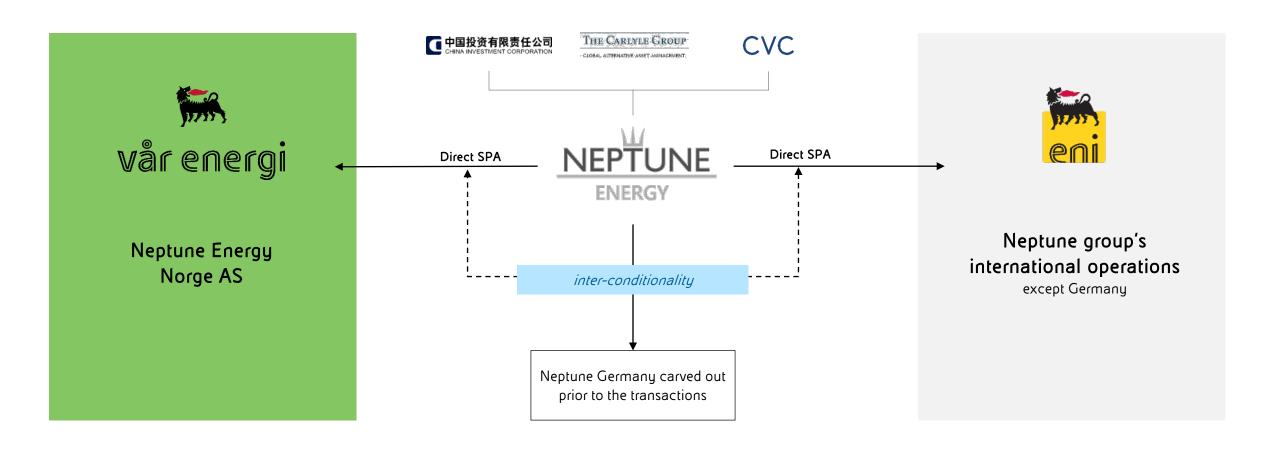
<sup>1.</sup> Net to Neptune Norway

<sup>2.</sup> Source: Neptune group ASR 2022

<sup>3.</sup> Source: Neptune group

## Two transactions agreed in parallel

Vår Energi acquires Neptune Energy Norge AS and ENI acquires Neptune's business in other jurisdictions besides Germany







# vår energi